

Where
do I Start?



Money for Small Business

Mesa Public Library

The following Mesa Public Library materials feature private/government agencies that may have money for small business owners/entrepreneurs. We also offer books that share advice on financing a small business.

Reference

Catalog of Federal Domestic Assistance. Annual. MN REF, DR REF, RM REF, MN & RM 361.60973 C28 See also: <http://www.cfda.gov>

Corporate Finance Sourcebook. Annual. MN REF 332.025 C817C

The Directory of Venture Capital & Private Equity Firms, Domestic & International MN 332.04154 D628G

Government Assistance Almanac. Annual. MN REF, DR REF 353.0082025 G746

Lesko's Free Money for Entrepreneurs. MN REF, MN, DR, RM 658.1592 L565F 2004

Handbooks

Angel Financing for Entrepreneurs: Early Stage Funding for Long-Term Success. Susan L. Preston. 2007. E-book through Greater Phoenix Digital Library at Mesalibrary.org

Attracting Capital from Angels: How Their Money - And Their Experience - Can Help You Build a Successful Company. Brian E. Hill and Dee Power. MN 658.15224 H55A 2002

Attracting Investors: A Marketing Approach for Finding Funds for Your Business. Philip Kotler. MN 658.15224 K848A 2004 AND E-Book through Greater Phoenix Digital Library at mesalibrary.org

Bootstrapping Your Business: Start and Grow a Successful Company with Almost No Money. Greg Gianforte and Marcus Gibson. MN, DR, RM 658.1141 G348B 2006

The Complete Idiot's Guide to Finance for Small Business Owners. DR, RM 658.1592 L724F2006

Every Business Needs an Angel: Getting the Money You Need to Make Your Business Grow. John May and Cal Simmons. MN 658.15224 M451E 2001

Financing Your Business: Get a Grip on Finding the Money. Angie Mohr. MN, DR, RM 658.1522 M726F 2005

Financing Your Small Business. James E. Burk. 2006. E-Book through Greater Phoenix Digital Library at mesalibrary.org

Financing Your Small Business. Robert W. Walter. MN, DR, RM 658.15224 W171F 2004

How to Get the Financing for Your New Small Business: Innovative Solutions from the Experts Who Do It Every Day. Sharon L. Fuller. MN 658.15224 F957H 2006

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How to Raise Capital: Techniques and Strategies for Financing and Valuing Your Small Business.

Jeffry A. Timmons, Stephen Spinelli, Andrew Zacharakis. DR, RM 658.1592 T484H 2005

Investors in Your Backyard: How to Raise Business Capital from the People You Know.

Asheesh Advani. MN, DR 658.1592 AD95N 2006

Lesko's Free Money for Entrepreneurs: How to Start and Expand a Business with Government Grants, Low Interest Loans, Contacts, and Free Services. Matthew Lesko & Maryann Martello. MN, DR 658.1592 L565F 2004

Loan Financing Guide for Small Business Owners. D. Neil Berdiev. MN 658.15224 B451L 2006

No Cash, No Fear: Entrepreneurial Secrets to Starting Any Business with No Money.

Terry F. Allen. MN 658.11 AL54N 2001

OPM: Other People's Money: How to Attract Other People's Money for Your Investments – the Ultimate Leverage. Michael A. Lechter. MN, RM 658.15 L495P 2005

Raising Capital: Get the Money You Need to Grow Your Business. Andrew J. Sherman. MN 658.15224 SH55R 2005

Raising Venture Capital for the Serious Entrepreneur. Dermot Berkery. 2008. E-Book through Greater Phoenix Digital Library at mesalibrary.org

The Risk Free Entrepreneur: The Idea Person's Guide to Building a Business With Other People's Money. Don Debelak. DR, RM 658.11 D35R 2006

SBA Loans: A Step-By-Step Guide. Patrick D. O'Hara. MN, RM 658.15224 OH1L 2002

Small Business Cash Flow: Strategies for Making Your Business A Financial Success.

Dennis O'Berry. E-Book through Greater Phoenix Digital Library at mesalibrary.org

Small Business Financial Management Kit for Dummies. Tague & John Tracy. RM 658.1592 T674S 2007

Small Business Financing: How and Where to Get It. Edited by Alice H. Magos. MN 658.1592 SM18S 2002

Streetwise Finance and Accounting for Entrepreneurs. MN 658.15 C172S 2006

Surviving a Downturn: Building a Successful Business Without Breaking the Bank.

Jeremy Kourdi. 2008. E-Book through Greater Phoenix Digital Library at mesalibrary.org

What No One Ever Tells You About Financing Your Own Business: Real-life Financing Advice from 101 Successful Entrepreneurs. MN 658.1522 N784W 2005

Web Sites

Arizona Department of Commerce - <http://www.azcommerce.com/BusAsst/SmallBiz/> Find a copy of "Entrepreneur's Edge," a guide to starting a business in Arizona, and the Step-by-Step checklist to startup.

US Small Business Administration - SBA.gov. Information about business financing. Click "Services" and then "Financial Assistance."

Greater Phoenix SCORE – East Valley Branch - www.scorephoenix.org Offer free counseling, low-cost classes, technical assistance, and loan advice.

Maricopa Community Colleges Small Business Development Center – MCC-SBDC - <http://www.azsbdc.net/> Offer free counseling, low-cost classes, technical assistance, and loan advice.

See our **Business Resources** webpage for more great resources! Visit mesalibrary.org and, select "The Library for Business" from left column.